# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 26, 2020

# SEMTECH CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

**001-06395** (Commission File Number)

200 Flynn Road Camarillo, California (Address of principal executive offices) **95-2119684** (IRS Employer Identification No.)

**93012-8790** (Zip Code)

805-498-2111

Registrant's telephone number, including area code

Not applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Exchange Act:

| Title of each class                      | Trading Symbol(s) | Name of each exchange on which registered |
|--|-------------------|---|
| Common Stock, par value \$0.01 per share | SMTC              | The Nasdaq Global Select Market           |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

| Item 2.02 | Results of Operations and   | Financial Condition.  |  |  |  |  |
|-----------|---|---|--|--|--|--|
|           | -   | Registrant issued a press release announcing its financial results for the second quarter of fiscal year 2021, which ended the press release is attached hereto as Exhibit 99.1.            |  |  |  |  |
| Item 7.01 | Regulation FD Disclosure  |   |  |  |  |  |
|           | 0 , ,   | Registrant issued a press release containing forward-looking statements, including with respect to its future<br>I results. A copy of the press release is attached hereto as Exhibit 99.1. |  |  |  |  |
| Item 9.01 | Financial Statements and  | Exhibits.   |  |  |  |  |
|           | (d) Exhibits  |   |  |  |  |  |
|           | Exhibit 99.1  | Press Release of the Registrant dated August 26, 2020. (This Exhibit 99.1 is being furnished and shall not be deemed "filed".)  |  |  |  |  |
|           | Exhibit 104   | The Cover Page from this Current Report on Form 8-K formatted in Inline XBRL (included as Exhibit 101)  |  |  |  |  |
|           | The information contained in Item 2.02, Item 7.01 and Exhibit 99.1 of this Current Report on Form 8-K hereto is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in Item 2.02, Item 7.01 and Exhibit 99.1 hereto shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference to Item 2.02, Item 7.01 and Exhibit 99.1, as applicable in such filing. |   |  |  |  |  |

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### SEMTECH CORPORATION

/s/ Emeka N. Chukwu

Name: Emeka N. Chukwu Title: Chief Financial Officer

Date: August 26, 2020

## Semtech Announces Second Quarter of Fiscal Year 2021 Results

CAMARILLO, Calif.--(BUSINESS WIRE)--August 26, 2020--Semtech Corporation (Nasdaq: SMTC), a leading supplier of high performance analog and mixedsignal semiconductors and advanced algorithms, today reported unaudited financial results for its second quarter of fiscal year 2021, which ended July 26, 2020.

#### Highlights for the Second Fiscal Quarter 2021

- Q2 FY2021 net sales of \$143.7 million increased 8% sequentially and 5% year-over-year
- Q2 FY2021 GAAP EPS of \$0.24 and non-GAAP EPS of \$0.43
- Wireless and Sensing products group net sales increased 18% sequentially, led by record net sales of LoRa® platform products
- Signal Integrity products group net sales increased 20% sequentially and represented a new record
- Cash flow from operations was \$37.2 million or 26% of net sales
- Repurchased approximately 233,000 shares for \$12.4 million during Q2 FY2021

#### **Results on a GAAP basis for the Second Fiscal Quarter 2021**

- Net sales were \$143.7 million
- GAAP Gross margin was 61.4%
- GAAP SG&A expense was \$38.3 million
- GAAP R&D expense was \$29.2 million
- GAAP Operating margin was 13.1%
- GAAP Net income attributable to common stockholders was \$16.1 million or \$0.24 per diluted share

To facilitate a complete understanding of comparable financial performance between periods, the Company also presents performance results that exclude certain non-cash items and items that are not considered reflective of the Company's core results over time. These non-GAAP financial measures exclude certain items and are described below under "Non-GAAP Financial Measures."

**Results on a Non-GAAP basis for the Second Fiscal Quarter 2021** (see the list of non-GAAP items and the reconciliation of these to the most comparable GAAP items set forth in the tables below):

- Non-GAAP Gross margin was 61.8%
- Non-GAAP SG&A expense was \$27.9 million
- Non-GAAP R&D expense was \$26.1 million
- Non-GAAP Operating margin was 24.2%
- Non-GAAP Net income attributable to common stockholders was \$28.2 million or \$0.43 per diluted share

Mohan Maheswaran, Semtech's President and Chief Executive Officer, stated, "Fiscal Q2 net sales increased 8% sequentially led by record quarterly results from our Signal Integrity products group driven by strong growth from the Hyperscale data center and 5G wireless base station markets. Net sales of our LoRa technology platform were also a record as LoRa continues to achieve significant milestones including reaching the 1 million gateways deployed milestone. Our recent announcement with Amazon Web Services (AWS) and TensorIoT to enable LoRaWAN to connect straight into the Amazon Cloud also represents another major milestone for LoRa." Maheswaran continued, "Despite the ongoing uncertainty from COVID-19 and the ongoing geopolitical issues, the underlying fundamentals behind our core growth engines in the Infrastructure and IoT markets remain strong and we expect to continue to outperform."

#### Third Fiscal Quarter 2021 Outlook

Both the GAAP and non-GAAP third fiscal quarter 2021 outlook below take into account, based on the Company's current estimates, the anticipated, but uncertain, negative impact to the Company of the COVID-19 pandemic on global economic conditions and on the Company's business operations, sales and operating results, as well as export restrictions pertaining to Huawei and certain of its affiliates imposed by the U.S. government. The Company is unable to predict the full impact such challenges may have on its future results of operations.

#### GAAP Third Fiscal Quarter 2021 Outlook

- Net sales are expected to be in the range of \$145.0 million to \$155.0 million
- GAAP Gross margin is expected to be in the range of 60.5% to 61.5%
- GAAP SG&A expense is expected to be in the range of \$40.1 million to \$41.1 million
- GAAP R&D expense is expected to be in the range of \$28.6 million to \$29.6 million
- GAAP Intangible amortization expense is expected to be approximately \$1.8 million
- GAAP Interest and other expense, net is expected to be approximately \$1.5 million
- GAAP Effective tax rate is expected to be in the range of 12% to 14%
- GAAP Earnings per diluted share are expected to be in the range of \$0.21 to \$0.28
- Fully-diluted share count is expected to be approximately 65.8 million shares
- Share-based compensation is expected to be approximately \$14.9 million, categorized as follows: \$0.7 million cost of sales, \$10.6 million SG&A, and \$3.6 million R&D
- Capital expenditures are expected to be approximately \$9.0 million
- Depreciation expense is expected to be approximately \$5.9 million

**Non-GAAP Third Fiscal Quarter 2021 Outlook** (see the list of non-GAAP items and the reconciliation of these to the most comparable GAAP items set forth in the tables below)

- Non-GAAP Gross margin is expected to be in the range of 61.0% to 62.0%
- Non-GAAP SG&A expense is expected to be in the range of \$29.0 million to \$30.0 million
- Non-GAAP R&D expense is expected to be in the range of \$25.0 million to \$26.0 million
- Non-GAAP Interest and other expense, net is expected to be approximately \$1.5 million
- Non-GAAP Effective tax rate is expected to be in the range of 15% to 17%
- Non-GAAP Earnings per diluted share are expected to be in the range of \$0.43 to \$0.49

#### **Correction of Immaterial Errors**

During the fourth quarter of fiscal year 2020, management identified certain immaterial errors related to share-based compensation expense of market-based awards granted during fiscal years 2018, 2019 and 2020. The errors resulted from adjustments to the grant date fair value of the market-based awards that were incorrectly accounted for as performance-based awards. The Company concluded that the impact of these errors was immaterial and has corrected its consolidated financial statements for these errors for all prior periods presented in this press release.

#### Webcast and Conference Call

Semtech will be hosting a conference call today to discuss its second fiscal quarter 2021 results at 2:00 p.m. Pacific time. An audio webcast will be available on Semtech's website at <u>www.semtech.com</u> in the "Investor Relations" section under "Investor News." A replay of the call will be available through September 27, 2020 at the same website or by calling (877) 660-6853 and entering conference ID 13704537.

#### **Non-GAAP Financial Measures**

To supplement the Company's consolidated financial statements prepared in accordance with GAAP, this release includes a presentation of select non-GAAP metrics. The Company's non-GAAP measures of gross margin, SG&A expenses, R&D expenses, operating margin, effective tax rate, net income attributable to common stockholders and earnings per diluted share exclude the following items, if any:

- Share-based compensation
- · Amortization of purchased intangibles, impairments and credit loss reserves
- · Restructuring, transaction and other acquisition or disposition-related gains or losses
- Litigation expenses or dispute settlement charges or gains
- Cumulative other reserves associated with historical activity including environmental and pension
- Equity in net gains or losses of equity method investments
- Loss on early extinguishment of debt
- Non-cash interest income from debt investments

To provide additional insight into the Company's third quarter outlook, this release also includes a presentation of forward-looking non-GAAP measures. Management believes that the presentation of these non-GAAP financial measures provide useful information to investors regarding the Company's financial condition and results of operations because these non-GAAP financial measures are adjusted to exclude the items identified above because such items are either operating expenses, which would not otherwise have been incurred by the Company in the normal course of the Company's business operations, or are not reflective of the Company's core results over time. These excluded items may include recurring as well as non-recurring items, and no inference should be made that all of these adjustments, charges, costs or expenses are unusual, infrequent or non-recurring. For example: certain restructuring and integration-related expenses (which consist of employee termination costs, facility closure or lease termination costs, and contract termination costs) may be considered recurring given the Company's regular evaluation of potential transactions and investments; and certain litigation expenses or dispute settlement charges or gains (which may include estimated losses for which we may have established a reserve, as well as any actual settlements, judgments, or other resolutions against, or in favor of, the Company related to litigation, arbitration, disputes or similar matters, and insurance recoveries received by the Company related to such matters) may be viewed as recurring given that the Company may from time to time be involved in, and may resolve, litigation, arbitration, disputes, and similar matters. Notwithstanding that certain adjustments, charges, costs or expenses may be considered recurring, in order to provide meaningful comparisons, the Company believes that it is appropriate to exclude such items because they are not reflective of the Company's core results and tend to vary based on timing, frequency and magnitude.

These non-GAAP financial measures are provided to enhance the user's overall understanding of the Company's comparable financial performance between periods. In addition, the Company's management generally excludes the items noted above when managing and evaluating the performance of the business. The financial statements provided with this release include reconciliations of these non-GAAP measures to their most comparable GAAP measures for the second quarter of fiscal year 2020 and the first and second quarters of fiscal year 2021, along with a reconciliation of forward-looking non-GAAP measures (other than the non-GAAP effective tax rate) to their most comparable GAAP measures for the third quarter of fiscal year 2021. The Company is unable to include a reconciliation of the forward-looking non-GAAP measure of the non-GAAP effective tax rate to the corresponding GAAP measure as this is not available without unreasonable efforts due to the high variability and low visibility with respect to the charges that are excluded from this non-GAAP measure. We expect the variability of the above charges to have a potentially significant impact on our GAAP financial results. These additional non-GAAP financial measures should not be considered substitutes for any measures derived in accordance with GAAP and may be inconsistent with similar measures presented by other companies.

#### Forward-Looking and Cautionary Statements

This press release contains "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, as amended, based on the Company's current expectations, estimates and projections about its operations, industry, financial condition, performance, results of operations, and liquidity. Forward-looking statements are statements other than historical information or statements of current condition and relate to matters such as future financial performance including the third quarter of fiscal year 2021 outlook; the negative impact of the COVID-19 pandemic on global economic conditions and on the Company's business operations, sales and operating results; the Company's expectations concerning the negative impact on the Company's results of operations from its inability to ship certain products and provide certain support services due to the export restrictions including export restrictions with respect to Huawei and certain of its affiliates; future operational performance; the anticipated impact of specific items on future earnings; and the Company's plans, objectives and expectations. Statements containing words such as "may," "believes," "anticipates," "expects," "intends," "plans," "projects," "estimates," "should," "will," "designed to," "projections," or "business outlook," or other similar expressions constitute forward-looking statements.

Forward-looking statements involve known and unknown risks and uncertainties that could cause actual results and events to differ materially from those projected. Potential factors that could cause actual results to differ materially from those in the forward-looking statements include, but are not limited to: the uncertainty surrounding the impact and duration of the COVID-19 pandemic on global economic conditions and on the Company's business and results of operations; export restrictions and laws affecting the Company's trade and investments including with respect to Huawei and certain of its affiliates, and tariffs or the occurrence of trade wars; competitive changes in the marketplace including, but not limited to, the pace of growth or adoption rates of applicable products or technologies; downturns in the business cycle; decreased average selling prices of the Company's products; the Company's reliance on a limited number of suppliers and subcontractors for components and materials; changes in projected or anticipated end-user markets; the Company's ability to forecast its effective tax rates due to changing income in higher or lower tax jurisdictions and other factors that contribute to the volatility of the Company's effective tax rates and impact anticipated tax benefits; and the Company's ability to forecast and achieve anticipated net sales and earnings estimates in light of periodic economic uncertainty, to include impacts arising from Asian, European and global economic dynamics. Additionally, forward-looking statements should be considered in conjunction with the cautionary statements contained in the risk factors disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended January 26, 2020, subsequent Quarterly Reports on Form 10-O, and other filings with the Securities and Exchange Commission, and in material incorporated therein, including, without limitation, information under the captions "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors." In light of the significant risks and uncertainties inherent in the forward-looking information included herein that may cause actual performance and results to differ materially from those predicted, any such forward-looking information should not be regarded as representations or guarantees by the Company of future performance or results, or that its objectives or plans will be achieved or that any of its operating expectations or financial forecasts will be realized. Reported results should not be considered an indication of future performance. Investors are cautioned not to place undue reliance on any forward-looking information contained herein, which reflect management's analysis only as of the date hereof. Except as required by law, the Company assumes no obligation to publicly release the results of any update or revision to any forward-looking statements that may be made to reflect new information, events or circumstances after the date hereof or to reflect the occurrence of unanticipated or future events, or otherwise.

#### About Semtech

Semtech Corporation is a leading supplier of high performance analog, mixed-signal semiconductors and advanced algorithms for infrastructure, high-end consumer, and industrial end markets. Products are designed to benefit the engineering community as well as the global community. The Company is dedicated to reducing the impact it, and its products, have on the environment. Internal green programs seek to reduce waste through material and manufacturing control, use of green technology and designing for resource reduction. Publicly traded since 1967, Semtech is listed on the NASDAQ Global Select Market under the symbol SMTC. For more information, visit <a href="http://www.semtech.com">http://www.semtech.com</a>.

Semtech, the Semtech logo and LoRa are registered trademarks or service marks of Semtech Corporation or its subsidiaries.

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## SEMTECH CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)

|  | Tł               | ree | Months E          | Inde        | d               | Six Months Ended |                 |             |                 |
|--|------------------|-----|-------------------|-------------|-----------------|------------------|-----------------|-------------|-----------------|
|  | July 26,<br>2020 | A   | April 26,<br>2020 |             | uly 28,<br>2019 | J                | uly 26,<br>2020 | J           | uly 28,<br>2019 |
|  | Q221             |     | Q121              |             | Q220            |                  | Q221            |             | Q220            |
| Net sales  | \$ 143,660       | \$  | 132,702           | <b>\$</b> 1 | 37,146          | \$ 2             | 276,362         | <b>\$</b> 2 | 268,500         |
| Cost of sales  | 55,409           |     | 51,941            |             | 52,262          | 1                | 107,350         | 1           | 02,341          |
| Gross profit   | 88,251           |     | 80,761            |             | 84,884          | 1                | 169,012         | 1           | 66,159          |
| Operating costs and expenses:  |                  |     |                   |             |                 |                  |                 |             |                 |
| Selling, general and administrative  | 38,255           |     | 34,600            |             | 43,325          |                  | 72,855          |             | 82,297          |
| Product development and engineering  | 29,220           |     | 27,586            |             | 25,882          |                  | 56,806          |             | 53,036          |
| Intangible amortization  | 2,020            |     | 2,840             |             | 3,908           |                  | 4,860           |             | 9,051           |
| Changes in the fair value of contingent earn-out obligations                     |                  |     | (33)              |             |                 |                  | (33)            |             | (2,161)         |
| Total operating costs and expenses   | 69,495           |     | 64,993            |             | 73,115          | 1                | 134,488         | 1           | 42,223          |
| Operating income   | 18,756           |     | 15,768            |             | 11,769          |                  | 34,524          |             | 23,936          |
| Interest expense   | (1,252           | )   | (1,559)           |             | (2,597)         |                  | (2,811)         |             | (5,064)         |
| Non-operating (expense) income, net  | (176             | )   | 423               |             | 1,213           |                  | 247             |             | 2,256           |
| Investment impairments and credit loss reserves                                  | (1,485           | )   | (3,630)           |             |                 |                  | (5,115)         |             |                 |
| Income before taxes and equity in net (losses) gains of equity method investment | 5 15,843         |     | 11,002            |             | 10,385          |                  | 26,845          |             | 21,128          |
| (Benefit) provision for taxes  | (416             | )   | 1,359             |             | 8,361           |                  | 943             |             | 5,945           |
| Net income before equity in net (losses) gains of equity method investments      | 16,259           |     | 9,643             |             | 2,024           |                  | 25,902          |             | 15,183          |
| Equity in net (losses) gains of equity method investments                        | (137             | )   | (11)              |             | 168             |                  | (148)           |             | (243)           |
| Net income   | 16,122           |     | 9,632             |             | 2,192           |                  | 25,754          |             | 14,940          |
| Net loss attributable to noncontrolling interest                                 | (3               | )   | (3)               |             | —               |                  | (6)             |             | —               |
| Net income attributable to common stockholders                                   | \$ 16,125        | \$  | 9,635             | \$          | 2,192           | \$               | 25,760          | \$          | 14,940          |
| Earnings per share:  |                  |     |                   |             |                 |                  |                 |             |                 |
| Basic  | \$ 0.25          | \$  | 0.15              | \$          | 0.03            | \$               | 0.39            | \$          | 0.23            |
| Diluted  | \$ 0.24          | \$  | 0.15              | \$          | 0.03            | \$               | 0.39            | \$          | 0.22            |
| Weighted average number of shares used in computing earnings per share:          |                  |     |                   |             |                 |                  |                 |             |                 |
| Basic  | 65,084           |     | 65,589            |             | 66,519          |                  | 65,337          |             | 66,312          |
| Diluted  | 66,004           |     | 66,174            |             | 67,746          |                  | 66,099          |             | 67,814          |

## SEMTECH CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

|                                   | Ju | ıly 26, 2020 | Jan | uary 26, 2020 |
|-----------------------------------|----|--------------|-----|---------------|
| ASSETS                            |    |              |     |               |
| Current assets:                   |    |              |     |               |
| Cash and cash equivalents         | \$ | 281,456      | \$  | 293,324       |
| Accounts receivable, net          |    | 51,672       |     | 61,927        |
| Inventories                       |    | 77,548       |     | 73,010        |
| Prepaid taxes                     |    | 20,990       |     | 10,718        |
| Other current assets              |    | 22,205       |     | 21,757        |
| Total current assets              |    | 453,871      |     | 460,736       |
| Non-current assets:               |    |              |     |               |
| Property, plant and equipment, ne | t  | 125,542      |     | 124,418       |
| Deferred tax assets               |    | 26,929       |     | 20,094        |
| Goodwill                          |    | 351,141      |     | 351,141       |
| Other intangible assets, net      |    | 15,152       |     | 20,012        |
| Other assets                      |    | 81,396       |     | 76,032        |
| Total assets                      | \$ | 1,054,031    | \$  | 1,052,433     |
|                                   |    |              |     |               |
| LIABILITIES AND EQUITY            |    |              |     |               |
| Current liabilities:              |    |              |     |               |
| Accounts payable                  | \$ | 39,319       | \$  | 48,009        |
| Accrued liabilities               |    | 62,753       |     | 50,632        |
| Total current liabilities         |    | 102,072      |     | 98,641        |
| Non-current liabilities:          |    |              |     |               |
| Deferred tax liabilities          |    | 3,735        |     | 3,600         |
| Long term debt                    |    | 186,955      |     | 194,743       |
| Other long-term liabilities       |    | 83,536       |     | 78,249        |
| Stockholders' equity              |    | 677,493      |     | 676,954       |
| Noncontrolling interest           |    | 240          |     | 246           |
| Total liabilities & equity        | \$ | 1,054,031    | \$  | 1,052,433     |

#### SEMTECH CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS AND SUPPLEMENTAL INFORMATION

(in thousands)

|  |                  | Six Months Ended |     |          |  |  |     |  |
|--|------------------|------------------|-----|----------|--|--|-----|--|
|  | July 26,<br>2020 |                  | e , |          |  |  | U , |  |
| Net income                                       | \$               | 25,754           | \$  | 14,940   |  |  |     |  |
|  |                  |                  |     |          |  |  |     |  |
| Net cash provided by operations                  |                  | 63,299           |     | 40,093   |  |  |     |  |
| Net cash used in investing activities            |                  | (20,981)         |     | (24,442) |  |  |     |  |
| Net cash used in financing activities            |                  | (54,186)         |     | (39,932) |  |  |     |  |
| Net decrease in cash and cash equivalents        |                  | (11,868)         |     | (24,281) |  |  |     |  |
| Cash and cash equivalents at beginning of period |                  | 293,324          |     | 312,120  |  |  |     |  |
| Cash and cash equivalents at end of period       | \$               | 281,456          | \$  | 287,839  |  |  |     |  |
|  |                  |                  |     |          |  |  |     |  |

|    | <b>Three Months Ended</b> |  |  |  |   |  |           |  |           |  |   |  |                  |
|----|---------------------------|--|--|--|---|--|-----------|--|-----------|--|---|--|------------------|
|    | July 26,<br>2020<br>Q221  |  | 2020   |  | 2020  |  | 2020 2020 |  | 2020 2020 |  | • |  | July 28,<br>2019 |
|    |                           |  | Q121   |  | Q220  |  |           |  |           |  |   |  |                  |
|    |                           |  |  |  |   |  |           |  |           |  |   |  |                  |
| \$ | 37,216                    | \$   | 26,083   | \$   | 33,352  |  |           |  |           |  |   |  |                  |
|    | (6,968)                   |  | (7,672)  |  | (1,635)   |  |           |  |           |  |   |  |                  |
| \$ | 30,248                    | \$   | 18,411   | \$   | 31,717  |  |           |  |           |  |   |  |                  |
|    | \$                        | July 26,<br>2020<br>Q221<br>\$ 37,216<br>(6,968) | July 26,<br>2020 July 26,<br>2020   Q221 4   \$ 37,216 \$<br>(6,968) | July 26,<br>2020 April 26,<br>2020   Q221 Q121   \$ 37,216 \$ 26,083   (6,968) (7,672) | July 26,<br>2020 April 26,<br>2020   Q221 Q121   \$ 37,216 \$ 26,083 \$<br>(6,968)   (7,672) \$ |  |           |  |           |  |   |  |                  |

### SEMTECH CORPORATION SUPPLEMENTAL INFORMATION: RECONCILIATION OF GAAP TO NON-GAAP RESULTS

(in thousands, except per share data)

|                                  | Thre             | e Months Er       | Six Months Ended |                  |                  |
|----------------------------------|------------------|-------------------|------------------|------------------|------------------|
|                                  | July 26,<br>2020 | April 26,<br>2020 | July 28,<br>2019 | July 26,<br>2020 | July 28,<br>2019 |
|                                  | Q221             | Q121              | Q220             | Q221             | Q220             |
| Gross Margin–GAAP                | 61.4 %           | 60.9 %            | 61.9 %           | 61.2 %           | 61.9 %           |
| Share-based compensation         | 0.4 %            | 0.4 %             | 0.3 %            | 0.3 %            | 0.3 %            |
| Adjusted Gross Margin (Non-GAAP) | 61.8 %           | 61.3 %            | 62.2 %           | 61.5 %           | 62.2 %           |

|   | Thi                            | ee Months <b>F</b> | Six Months Ende  |                  |                  |
|---|--------------------------------|--------------------|------------------|------------------|------------------|
|   | July 26, April 20<br>2020 2020 |                    | July 28,<br>2019 | July 26,<br>2020 | July 28,<br>2019 |
|   | Q221                           | Q121               | Q220             | Q221             | Q220             |
| Selling, general and administrative–GAAP                | \$38,255                       | \$34,600           | \$43,325         | \$72,855         | \$82,297         |
| Share-based compensation                                | (9,501)                        | (5,959)            | (9,532)          | (15,460)         | (18,471)         |
| Transaction and integration related                     | (249)                          | (85)               | 14               | (334)            | (1,235)          |
| Restructuring and other reserves                        | (502)                          |                    | (2,571)          | (502)            | (2,711)          |
| Litigation cost, net of recoveries                      | (105)                          | (146)              | (799)            | (251)            | (725)            |
| Adjusted selling, general and administrative (Non-GAAP) | \$27,898                       | \$28,410           | \$30,437         | \$ 56,308        | \$ 59,155        |

|  | Thi                             | ee Months E | Six Mon          | ths Ended        |                  |
|--|---------------------------------|-------------|------------------|------------------|------------------|
|  | July 26, April 26,<br>2020 2020 |             | July 28,<br>2019 | July 26,<br>2020 | July 28,<br>2019 |
|  | Q221                            | Q121        | Q220             | Q221             | Q220             |
| Product development and engineering–GAAP               | \$29,220                        | \$27,586    | \$25,882         | \$ 56,806        | \$53,036         |
| Share-based compensation                               | (3,135)                         | (2,890)     | (2,491)          | (6,025)          | (5,103)          |
| Transaction and integration related                    | —                               | 87          | (47)             | 87               | (233)            |
| Adjusted product development and engineering (Non-GAAP | \$26,085                        | \$24,783    | \$23,344         | \$ 50,868        | \$47,700         |

|  | Thre                            | e Months En | Six Months Ended |                  |                  |
|--|---------------------------------|-------------|------------------|------------------|------------------|
|  | July 26, April 26,<br>2020 2020 |             | July 28,<br>2019 | July 26,<br>2020 | July 28,<br>2019 |
|  | Q221                            | Q121        | Q220             | Q221             | Q220             |
| Operating Margin–GAAP  | 13.1 %                          | 11.9 %      | 8.6 %            | 12.5 %           | 8.9 %            |
| Share-based compensation                                     | 9.2 %                           | 7.1 %       | 9.0 %            | 8.2 %            | 9.1 %            |
| Intangible amortization                                      | 1.4 %                           | 2.1 %       | 2.8 %            | 1.7 %            | 3.4 %            |
| Transaction and integration related                          | 0.1 %                           | — %         | — %              | 0.1 %            | 0.5 %            |
| Restructuring and other reserves                             | 0.3 %                           | — %         | 1.9 %            | 0.2 %            | 1.0 %            |
| Litigation cost, net of recoveries                           | 0.1 %                           | 0.1 %       | 0.6 %            | 0.1 %            | 0.3 %            |
| Changes in the fair value of contingent earn-out obligations | — %                             | — %         | — %              | — %              | (0.8)%           |
| Adjusted Operating Margin (Non-GAAP)                         | 24.2 %                          | 21.2 %      | 22.9 %           | 22.8 %           | 22.4 %           |

#### SEMTECH CORPORATION

## SUPPLEMENTAL INFORMATION: RECONCILIATION OF GAAP TO NON-GAAP RESULTS (CONTINUED)

(in thousands, except per share data)

|   | Thr              | ee Months l       | Ended            | Six Months Ended |                  |  |
|---|------------------|-------------------|------------------|------------------|------------------|--|
|   | July 26,<br>2020 | April 26,<br>2020 | July 28,<br>2019 | July 26,<br>2020 | July 28,<br>2019 |  |
|   | Q221             | Q121              | Q220             | Q221             | Q220             |  |
| GAAP net income attributable to common stockholders             | \$16,125         | \$ 9,635          | \$ 2,192         | \$25,760         | \$14,940         |  |
| Adjustments to GAAP net income attributable to common stockhold | lers:            |                   |                  |                  |                  |  |
| Share-based compensation  | 13,186           | 9,379             | 12,425           | 22,565           | 24,403           |  |
| Intangible amortization   | 2,020            | 2,840             | 3,908            | 4,860            | 9,051            |  |
| Transaction and integration related                             | 249              | (2)               | 33               | 247              | 1,468            |  |
| Restructuring and other reserves                                | 502              |                   | 2,571            | 502              | 2,711            |  |
| Litigation cost, net of recoveries                              | 105              | 146               | 799              | 251              | 725              |  |
| Changes in the fair value of contingent earn-out obligations    |                  | (33)              |                  | (33)             | (2,161)          |  |
| Investment gains, losses, reserves and impairments              | 729              | 3,630             | —                | 4,359            | —                |  |
| Total Non-GAAP adjustments before taxes                         | 16,791           | 15,960            | 19,736           | 32,751           | 36,197           |  |
| Associated tax effect   | (4,848)          | (2,572)           | 3,709            | (7,420)          | (2,899)          |  |
| Equity in net losses (gains) of equity method investments       | 137              | 11                | (168)            | 148              | 243              |  |
| Total of supplemental information, net of taxes                 | 12,080           | 13,399            | 23,277           | 25,479           | 33,541           |  |
| Non-GAAP net income attributable to common stockholders         | \$28,205         | \$23,034          | \$25,469         | \$51,239         | \$48,481         |  |
|   |                  |                   |                  |                  |                  |  |
| Diluted GAAP earnings per share                                 | \$ 0.24          | \$ 0.15           | \$ 0.03          | \$ 0.39          | \$ 0.22          |  |
| Adjustments per above   | 0.19             | 0.20              | 0.35             | 0.39             | 0.49             |  |
| Diluted non-GAAP earnings per share                             | \$ 0.43          | \$ 0.35           | \$ 0.38          | \$ 0.78          | \$ 0.71          |  |

## SEMTECH CORPORATION RECONCILIATION OF GAAP TO NON-GAAP OUTLOOK

Third Quarter of Fiscal Year 2021 Outlook

(in millions, except per share data)

|                                  | Q3 FY21 Outlook  |             |  |  |
|----------------------------------|------------------|-------------|--|--|
|                                  | October 25, 2020 |             |  |  |
|                                  | Low              | <u>High</u> |  |  |
| Gross Margin–GAAP                | 60.5 %           | 61.5 %      |  |  |
| Share-based compensation         | 0.5 %            | 0.5 %       |  |  |
| Adjusted Gross Margin (Non-GAAP) | 61.0 %           | 62.0 %      |  |  |

|   | <u>Low</u> | <u>High</u> |
|---|------------|-------------|
| Selling, general and administrative–GAAP                | \$40.1     | \$41.1      |
| Share-based compensation                                | (10.6)     | (10.6)      |
| Transaction and integration related                     | (0.5)      | (0.5)       |
| Adjusted selling, general and administrative (Non-GAAP) | \$29.0     | \$30.0      |

|   | Low    | <u>High</u> |
|---|--------|-------------|
| Product development and engineering–GAAP                | \$28.6 | \$29.6      |
| Share-based compensation                                | (3.6)  | (3.6)       |
| Adjusted product development and engineering (Non-GAAP) | \$25.0 | \$26.0      |

|  | Low    | <u>High</u> |
|--|--------|-------------|
| Diluted GAAP earnings per share                              | \$0.21 | \$0.28      |
| Share-based compensation                                     | 0.23   | 0.23        |
| Transaction, restructuring, and acquisition related expenses | 0.01   | 0.01        |
| Amortization of acquired intangibles                         | 0.03   | 0.03        |
| Associated tax effect  | (0.05) | (0.06)      |
| Diluted adjusted earnings per share (Non-GAAP)               | \$0.43 | \$0.49      |

# Contacts

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